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Lower Home Sales \& Fewer New Listings:
Statistics released by The Canadian Real Estate Association (CREA) show that home sales activity and new listings in Canada declined in June.
Seasonally adjusted home sales activity via the Multiple Listing Service@ (MLS@) Systems of Canadian real estate Boards declined nationally by 9.5 per cent in June from near-record level activity the previous month. While activity declined in more than 70 per cent of local markets, the lower national figure resulted largely from fewer sales in Toronto, Vancouver and Ottawa.
Actual (not seasonally adjusted) national sales activity was down 4.3 per cent in June from the same month last year. In a departure from the normal seasonal pattern, national activity levels in June were also down from May levels. This sug-
gests that the combination of changes to mortgage regulations and rising mortgage rates pulled forward a number of sales into May that would have otherwise taken place at a later date.
"June was the first full month in which sales activity was affected by these changes," said CREA President Georges Pahud. "An accompanying decline in new listings and housing starts means these changes are also affecting the supply side, which will keep the market balanced and Canadian home prices stable."
The seasonally adjusted number of homes that were new listings on Canadian MLS@ Systems in June 2010 declined by four per cent from the previous month. This marks the first monthly decline in new listings in eight months. New listings had been climbing sharply, rising from a four-year low

| Residential Sales By Price |  |
| :--- | ---: | ---: |
| Year To Date |  |

## A Few More <br> Real Estate Stats

| Average House Price June/10 | $\$ 480,216$ |
| :--- | ---: |
| Median House Price June/10 | $\$ 455,000$ |
| Number of houses listed last month: | 507 |
| Number of lakeshore homes sold last month: | 6 |
| Average Mobile Home Price: | $\$ 102,467$ |
| \$ value of sales in June/10 | $\$ 149,958,000$ |
| \$ value of sales in June/09: | $\$ 171,098,832$ |

Summary of Residential Sales Year To Date

## TYPE

| Acreage | 23 | 8 |
| :--- | ---: | ---: |
| Acreage/House | 56 | 36 |
| Acreage (Waterfront) | 3 | 1 |
| Business | 11 | 5 |


| Townhouse | 299 | 233 |
| :--- | :--- | :--- |
| Condo | 382 | 321 |

Duplex $\quad 53 \quad 46$
Farms 86
$I C$ I $\quad 30 \quad 12$

| IC \& Lands | 2 | 1 |
| :--- | ---: | ---: |
| Lots | 104 | 33 |


| Leases | 26 | 28 |
| :--- | ---: | ---: |
| Lots (Waterfront) | 0 | 0 |


| Multi-Family | 2 | 1 |
| :--- | :--- | :--- |
| Multi Plex | 3 | 5 |

Mobile Homes $\quad 114 \quad 75$

| Recreational | 3 | 4 |
| :--- | ---: | ---: |
| Residential | 1039 | 841 |

Residential (waterfront) $\quad 15 \quad 10$

Timeshares
1 o
TOTAL
21771666
last September to the second highest level ever last month. The number of homes listed for sale on Boards' MLS@ Systems at the end of June was up 5.4 per cent from levels at the same time last year, when the supply of homes for sale on the market had started declining. The national average price of homes sold via Canadian MLS@ Systems rose 8.5 per cent in June from a year ago. This is a smaller increase compared to those recorded over the past nine months.
"Supply and demand has become more balanced in a number of major markets," said CREA Chief Economist Gregory Klump. "Homebuyers now have more choice and are likely to be in less of a rush to purchase than they were recently, so the amount of time it takes to sell a home is expected to rise in the coming months.".

With last year's string of downwardly skewed average price values having now mostly passed, year-over-year national average price comparisons are coming back into line with changes in the national weighted average price.

## Helping you is what we do.

Because we believe in the importance of giving back to the community, Royal LePage is the only Canadian real estate company to have our own charitable foundation. All of the administrative costs of the Shelter Foundation are underwritten so that $100 \%$ of every dollar donated goes directly to helping our cause.

Community Involvement creates an emotional attachment that builds trust \& value between members \& providers. Our community involvement focuses on the Royal LePage Shelter Foundation and its commitment to providing support for shelters for women \& children fleeing violence and abuse.

ACTIVE LISTINGS

| Res. | Mobiles | Strata | Lots |
| :---: | :---: | :---: | :---: |
| 1925 | 239 | 1196 | $\mathbf{8 6 4}$ |

If you are thinking of buying or selling ...please give me a call.

