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Great Results.



July  
**2013**

### Residential Sales by Price

Price Range	2013	2012
\$0 to \$200,000	16	12
\$200,000 to \$240,000	31	12
\$240,000 to \$280,000	59	35
\$280,000 to \$320,000	89	76
\$320,000 to \$360,000	153	131
\$360,000 to \$400,000	143	132
\$400,000 to \$440,000	147	144
\$440,000 to \$480,000	133	101
\$480,000 to \$520,000	75	88
\$520,000 to \$560,000	66	65
\$560,000 to \$600,000	46	47
\$600,000 to \$999,999	127	125
\$1 Million and over	21	16

### Real Estate Stats Last Month

Average house price last month	\$478,433	\$472,156
Median house price last month	\$438,000	\$425,000
Houses listed last month	411	441
Average mobile home price	\$91,773	\$117,207

### Residential Sales (Year To Date)

Type	2013	2012
Acreage/House	47	49
Townhouse	289	292
Condo	339	398
Lots	109	81
Mobile Homes	93	87
Residential	1,106	984
Residential (Waterfront)	11	11
Timeshares	0	0
<b>TOTAL</b>	<b>1994</b>	<b>1902</b>

### Active Listings

Res	Mobiles	Strata	Lots
1,578	203	1307	453

# The Real Estate Report

## Increase Your Energy Efficiency and Earn Money Back!

*You can increase your sell-ability with energy upgrades and earn rebates and grants*

Did you know that you can make your home more energy efficient, earn grants or rebates and make your home more appealing to buyers all at the same time?

Gilles Lesage, Operations Manager for Total Home Solutions offers these tips:

Know your options - The best money back available is coming from utility companies like FortisBC which offers rebates for furnace, heat pump, window, hot water system, fireplace and other insulation rebates. The government's BC Livesmart grant program is limited to insulation rebates.

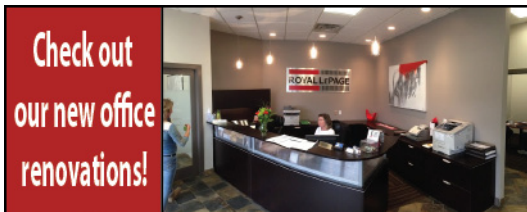
Trust the Experts - You can't DIY for this. You need a Certified Energy Advisor who are a third party organization licensed by the federal government to advise the homeowner on the best course of action for improving the energy efficiency of their home.

Tick the Boxes - Make sure you are aware of what criteria you need to meet to qualify for rebates or grants. They are stated clearly on incentive

tables and by the Certified Energy Advisor at the time of your energy evaluation.

Get the Most Value - Every house is different and it may take a different period time to get your value back for the upfront investment you make into energy efficiency. For example, a new furnace may take up to five years to pay for itself, while air sealing (caulking, weatherstripping and spray foaming gaps etc) would pay for itself easily within a few months. As you can see everything varies depending on the upgrade, the cost of that upgrade and the type of house it is. An energy evaluation would display the upgrades that have the biggest impact on the home. This is displayed in the Homeowner Upgrade Report produced at the Energy Evaluation.

There is nothing but "win" in this situation; you upgrade your home and its value to potential buyers, earn incentives and help the environment. For more information talk to a company like Total Home Solutions or check out some rebates available at Fortisbc.com.



Stop by our Kelowna & West Kelowna locations.

FOR SALE  
**The Perfect Treehouse Tree**  
HOUSE INCLUDED

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