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Great Service. Great Results.



DECEMBER 2022

RESIDENTIAL SALES BY PRICE (YEAR TO DATE)

PRICE RANGE	2022	2021
\$280,000 to \$559,000	23	73
\$560,000 to \$599,000	15	53
\$600,000 to \$699,000	52	270
\$700,000 to \$799,000	141	456
\$800,000 to \$899,000	248	529
\$900,000 to \$999,000	259	409
\$1,000,000 to \$1,199,000	342	385
\$1,200,000 to \$1,399,000	269	273
\$1,400,000 to \$1,599,000	142	131
\$1,600,000 to \$1,799,000	84	76
\$1,800,000 to \$1,999,000	46	54
\$2,000,000+	117	101

REAL ESTATE STATS LAST MONTH

	2022	2021
Avg. House Price	\$1,073,250	\$1,063,538
Median House Price	\$909,000	\$947,400
Avg. Condo price	\$537,024	\$502,567
Avg. Townhouse price	\$776,996	\$692,420
Avg. Mobile Home price	\$222,669	\$275,696
Houses listed	210	226

RESIDENTIAL SALES (YEAR TO DATE)

TYPE	2022	2021
Acreage/House	89	167
Townhouse	744	1,104
Condo	1,383	2,069
Lots	152	377
Mobile Homes	245	266
Residential	2,024	3,180
Residential (Waterfront)	36	78
TOTAL	4673	7241

ACTIVE LISTINGS

RES	MOBILE	STRATA	LOTS
862	70	736	124

Stats: Nov 2022 vs Nov 2021

Source: Association of Interior REALTORS® – Central Okanagan NOTE: this representation is based in whole or in part on data generated by the Association of Interior REALTORS®, which assume no responsibility for its accuracy.

THE REAL ESTATE REPORT



COME HOME FOR THE HOLIDAYS

How to create a sense of "home" in your house and heart

Creating a "home" is different than simply owning a house. The holidays are an ideal time to pause and reflect upon how you can truly create a sense of 'home' with the space you have. This is both physical and emotional. A central feature of creating a "home" is the mood created in the space but also the heart expression of the people within it. "Home" involves sentiment, comfort, and safety, which begin within:

Take Time to Reflect

Christmas and the holiday season can be an opportunity to pull oneself back from the busyness of work and reflect on what's meaningful to you, including friends and family. This isn't an easy task for many. Painful memories and strained relationships can make the holidays a challenge. But by stopping to reflect and intentionally making a space where you feel at "home", both in your house, and in your heart, contentment may be closer than you think.

Create space

Consider clearing out both physical and emotional clutter. Purge your closets and counters of old things you don't use or don't like. Think about the burdens you carry relationally. Who can you forgive or apologize to? Consider taking the higher road and sending a greeting card of well wishes. It may just move you towards a sense of harmony, reconciliation and peace that are central in the experience of "home".

Make it home

With your newfound space, you can reflect on who/what you desire in your life. Add to your environment what is meaningful to you: decorations with symbolic meaning, an art piece that brings you special joy, pictures of those you care for. Consider reaching out and inviting people to share the space both in your house, and in your heart. Then you will truly have made a "home" for the holidays.





